2023 ASA Conversion Factor Survey Instructions

The American Society of Anesthesiologists is now inviting participation in the 2023 survey of commercial payment rates. As with previous annual surveys, the results will be published in the ASA Monitor this fall.

This year the survey format has been modified to simplify completion. Survey responses will be entered in a spreadsheet and returned via email to CFSurvey@asahq.org.

The first 12 questions of the survey relate exclusively to the clinical characteristics of each group practice. A group may prefer to complete only these 12 questions and then forward the spreadsheet to their claims management company, with a copy of the email also sent to the ASA at CFSurvey@asahq.org. The claims management company may then return the completed survey directly to CFSurvey@asahq.org.

Survey questions 13 through 20 describe a group’s overall claims profile. Questions 21 through 50 gather specific details regarding the group’s five highest-volume (by number of annual claims) commercial insurance contracts. If a group has fewer than five commercial insurance contracts, they are encouraged to file the survey based on the number of contracts in effect during 2022.

As a reminder, antitrust policy makes it possible for the ASA to gather this information provided that certain conditions are met. The most important condition, besides only publishing aggregate statistics, is that all data must be AT LEAST THREE MONTHS OLD. As a result, this year’s survey focuses exclusively on contracts in effect during 2022.

In order to analyze and publish the survey results in a timely fashion, all surveys must be completed and returned to the ASA no later than July 1st, 2023.

If you have any questions, please contact Helen Olkaba, ASA’s Director of Payment and Practice Management (holkaba@asahq.org). Thank you for your participation!
Section 1 – Group Clinical Practice Characteristics

Q1. Enter the number of FTE anesthesiologists used by the group to deliver clinical services during 2022. (E.g. 1,2,3)

Q2. Enter the number of FTE CRNAs used by the group to deliver clinical services during 2022 that were employed by the group and for whom the group claimed professional fees. (E.g. 1,2,3)

Q3. Enter the number of FTE CRNAs used by the group to deliver clinical services during 2022 that were NOT employed by the group and the group did not file claims for (ie: were employed by the institution or worked as independent contractors, with services billed for by an entity other than the group). (E.g. 1,2,3)

Q4. Enter the number of FTE CAAs used by the group to deliver clinical services during 2022 that were employed by the group and for whom the group claimed professional fees. (E.g. 1,2,3)

Q5. Enter the number of FTE CAAs used by the group to deliver clinical services during 2022 that were NOT employed by the group and the group did not file claims for (ie: were employed by the institution or worked as independent contractors, with services billed for by an entity other than the group). (E.g. 1,2,3)

Q6. Does the group participate in one or more bundled payment models? (Enter ‘Y’ or ‘N’)

Q7. Enter the US state (two letter abbreviation) in which the majority of the group’s clinical activity occurred.

Q8. Enter the US zip code (5 digit only) in which the group’s primary business office is registered.

Q9. Enter the registered legal name under which the group conducts business.

Q10. Enter the email address of the group’s primary contact.

Q11. Enter the name of the group’s claims processing company.

Q12. Enter the email address of the group’s primary contact at their claims processing company.

If the clinical leader will be asking their claims processing company to complete the remainder of the survey questions, please email the partially completed spreadsheet to the contact listed in Q12, AND MAKE CERTAIN that a copy of the email is also sent to CFSurvey@asahq.org.

If the clinical leader will be completing the entire survey themselves and submitting the document to CFSurvey@asahq.org, then Q9 - Q11 may be left blank. These four questions are included only to permit reconciliation of the surveys received directly from claims processing companies. Once surveys are received and validated by ASA
survey staff, all group identifying information will be removed prior to data aggregation and analysis.

Section 2 – Group Claims Profile

Q13. Enter the total number of anesthetic cases (including obstetrics) billed for by the group during 2022. Please include all commercial and government insurers.

Q14. Enter the total number of anesthetic cases (including obstetrics) from Q12 that were billed to commercial insurers during 2022.

Q15. Enter the total number of anesthesia units (excluding obstetrics) billed by the group during 2022. Please include all commercial and government insurers.

Q16. Enter the total number of anesthesia units (excluding obstetrics) from Q14 that were billed to commercial insurers during 2022.

Q17. Does the group maintain any contracts that provide a flat fee for obstetrical anesthesia care? (Enter ‘Y’ or ‘N’)

Q18. Does the group maintain any contracts that provide a flat fee for anesthesia care for cataract surgery? (Enter ‘Y’ or ‘N’)

Q19. Does the group maintain any contracts that provide a flat fee for anesthesia care during endoscopies? (Enter ‘Y’ or ‘N’)

Q20. Does the group maintain any contracts that provide a flat fee for anesthesia care during any other procedures? (Enter ‘Y’ or ‘N’)

Section 3 – Commercial Insurers, Largest Five Contracts by Volume of Services

Q21. Enter the number of minutes per anesthesia time unit specified by commercial contract #1.

Q22. Enter the contracted conversion factor (dollars per anesthesia unit) specified by commercial contract #1.

Q23. Specify how commercial contract #1 manages partial time units when filing claims – (1) round up to the nearest whole number, (2) round down to the nearest whole number, (3) report as fractional time units.

Q24. Does commercial contract #1 provide for payment for physical status modifiers? (Enter ‘Y’ or ‘N’)

Q25. Does commercial contract #1 provide for payment for qualifying circumstances (CPT codes 99100, 99116, 99135, 99140)? (Enter ‘Y’ or ‘N’)

Q26. Enter the percentage of the group’s total 2022 anesthesia units (Q14) that were billed under commercial contract #1.
For commercial contracts #2 through #5 (Q27-Q50), please see the instructions above for Q21-Q26.

Once all survey questions have been answered, please return the spreadsheet via email to CFSurvey@asahq.org.