

June 2020

**Annual Commercial Conversion Factor Survey - Please Participate!**

The 2020 ASA Commercial Conversion Factor Survey has launched and is slated to remain open through July 10, 2020. We need your participation more than ever this year. As ASA President Mary Dale Peterson, MD, MHA, FACHE, FASA noted in her June 22, 2020 Monday Morning Outreach:

*“With all the payment challenges coming our way, it's never been more important for you to participate in our annual survey of commercial payment rates. An accurate representation of our anesthesia commercial conversion factor depends on the data you provide us.”*

The full notice about the survey, including links to the survey is at the end of this article. It should provide you with all the information you need to participate but if you have any questions, please don't hesitate to email them to [s.merrick@asahq.org](mailto:s.merrick@asahq.org)

Overall, participation has been increasing over the years and we would like to see that trend to continue.

Year	Number of Contracts Represented	Number of Practices Represented	Number of States Represented
2012	727	175	40
2013	871	223	44
2014	783	190	41
2015	789	183	38
2016	809	204	41
2017	919	221	42
2018	962	254	45
2019	1125	270	43

**\*\*\*LET'S KEEP UP THE MOMENTUM FOR 2020!\*\*\***

Full notice about the survey:

The American Society of Anesthesiologists invites you to participate in the 18th [annual survey of commercial payment rates](#). As with previous surveys, we will publish the results in the ASA Monitor later this year. We would greatly appreciate your help with this update. As a reminder, the Statements of Antitrust Enforcement Policy in Health Care issued jointly by the Department of Justice and the Federal Trade Administration make it possible for us to gather this information as long as certain conditions are met. The most important condition, besides only publishing aggregate statistics, is that the data you provide be AT LEAST THREE MONTHS OLD.

Please provide the following information for your FIVE (5) highest-volume commercial payers (NOT MEDICARE, MEDICAID, OTHER GOVERNMENT PAYERS) based on volume of services provided on an annual basis. If you have fewer than five contracted commercial payers, please enter information for all your commercial payers. AGAIN, PLEASE ENSURE THAT YOUR DATA IS AT LEAST THREE MONTHS OLD.

To assist your participation, we are providing a [.pdf of the survey](#) so you can gather the information needed to complete the survey via the Survey Monkey link.

TO PHYSICIAN ANESTHESIOLOGISTS: Please ask your practice manager or billing service to complete [this questionnaire](#). It is important that we receive only one response from each anesthesia group. If responding for multiple groups, please contact us and we can send you a multi-response worksheet to facilitate that.

We ask that you or your staff complete the survey NO LATER THAN JULY 10, 2020.

The survey is available at <https://www.surveymonkey.com/r/CDNK88H>

Thank you for your participation.